

PANIPAT PLANT

08.05.2026	Approval for Pre-qualification criteria – Tender: Multimodal Transportation (Road-Rail-Road), contract Ex-Panipat	Marketing Department
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Background:

The current SBR Multimodal Transportation from Panipat is expiring on 30th June. We have initiated the tender process for the next contract. As part of this process, we have reviewed and updated the pre-qualification criteria, considering that the previous criteria were prepared several years ago. The proposed changes are aimed at enhancing the quality and reliability of participating vendors.

Pre-Qualification Criteria for Tender

1. Eligibility

Transport vendors fulfilling all the following criteria are eligible for participation.

- I. **Experience:** The transporter/ Multimodal Transporter must have a minimum of 5 years of continuous experience in the Multimodal transportation business (Road- Rail- Road).
- II. **License:** The bidder must possess a valid CTO/PCTO (Container Train Operator) license issued by the relevant government authority, authorizing the bidder to operate as a multimodal transportation service provider.

In case of joint ventures or business partnerships:

The consortium must include necessary approvals, joint agreements and a valid CTO/PCTO license held by at least one of the entities involved in partnership.

- III. The licenses should be current and compliant with applicable regulations.
- IV. **Transport Volume:** The transporter should have experience in transporting not less than 2500 TEU per annum.

2. Track Record & Experience

2.1 Bidders must have experience of having successfully carried out and completed similar work during last 3 financial years ending last day of the month before to the month in which bids are invited, of which experience should be any one of the following

- i. Three similar completed works, each costing not less than the amount equal to 35% of the annualised estimated cost.
or
- ii. Two similar completed works, each costing not less than the amount equal to 45% of the annualised estimated cost.
or
- iii. One similar completed work costing not less than the amount equal to 75% of the annualised estimated cost.

2.2 For existing transporters, past performance will be evaluated based on their ratings on key performance parameters, which will serve as a primary criterion for evaluation.

Supporting Documents: Copies of work orders and completion certificates should be submitted along with the bid.

3. Fleet & Technical Capability

- i. **Fleet Strength:** The transporter must own or operate a minimum of 30 flat bed trucks having Gross Vehicle Weight (GVW) of 35 MT or more, registered either in the name of the bidder, directors, or partners.
- ii. **Vehicle Age:** Vehicles should not exceed 10 years from the date of registration to ensure reliability and compliance with environmental standards
- iii. **Vehicle Tracking:** The transporter must be integrated with at least one customer's Transport Management System (TMS) or must have an independent truck tracking software capable of real-time monitoring.
- iv. **Specific Requirements:** Vehicle platforms should have a metal floor unless specific route conditions require otherwise.
The fleet should primarily consist of multi-axle flat bed with a platform width of 8 feet unless specific conditions dictate otherwise.

Supporting Documents: Proof of ownership or lease agreement, vehicle registration certificates, and details of tracking software subscription or operations reports should be submitted.

4. Statutory & Compliance Requirements

- i. **Legal Entity:** Valid proof of registration as a Proprietorship, Partnership, or Limited Company.
- ii. **Taxation:** Valid GST registration and Permanent Account Number (PAN).
- iii. **Safety & Standards:** The bidder must hold and maintain ISO 9001 (Quality Management System) certification. ISO 45001 (Occupational Health and Safety Management System) certification is preferred. The bidder must demonstrate compliance with all applicable safety regulations, transport safety standards and environmental norms, including emissions standards.
- iv. **Blacklisting Declaration:** A declaration on the company's letterhead confirming that the bidder has not been blacklisted by any government agency.

Note:- The bidder/transporter must adhere to all applicable Motor Vehicles Act/Multimodal Transport/ Carriage by Rail provisions, amendments and notifications throughout the bidding and contract period. They should also hold all necessary licenses and permits and ensure ongoing compliance

Supporting Documents: Copies of Registration certificates, GST registration, PAN, ISO certificates and blacklisting declaration should be submitted with the bid.

5. Administrative Requirements

- i. **Geographical Presence:** The transporter should have at least 05 regional or branch offices across India to ensure nationwide coverage and support.
- ii. **Local Office:** A functional office should be established in Panipat/Delhi/NCR and near ISRPL warehouses for effective operational coordination.
- iii. **Supporting Documents:** Address proof and relevant registration certificates of regional offices.

6. Carbon Emission Reduction & Green Fleet (Non-Mandatory)

- i. The transporter should have initiatives or policies to reduce carbon emissions, including the adoption of eco-friendly vehicles such as Electric Vehicles (EVs), Compressed Natural Gas (CNG) or Liquefied Natural Gas (LNG) trucks.
- ii. Details of such vehicles, including the percentage of the fleet, should be provided.
- iii. The transporter should possess or participate in carbon offset programs or have registered carbon credits. Details of certificates and verification reports should be submitted if applicable.

Recommendation:

To ensure participation from competent and industry-leading players, the above criteria have been formulated to emphasize operational capability, experience and technological readiness.

Submitted for approval, please.



12-05-2026

Sr. Manager-Logistics

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COO

(MD)